

From: Mark Froling [<mailto:mark@frolingenergy.com>]
Sent: Tuesday, November 26, 2013 9:25 PM
To: Bernstein, Barbara
Subject: Re: Staged boilers text

Barbara,

I looked at my last four years of installation costs and realized that it would be good to have the C&I grant reach up to a 250k cap.

Above that amount there is a serious jump up for us and a dramatically longer sales cycle that can afford to include the more cumbersome RFP grant application and process. That would still be a 20% grant for the biggest projects and an increased percentage for the average projects. Our medium project is now 186k.

Mark

*Mark Froling
President
Froling Energy
PO Box 178
Peterborough, NH 03458
(603) 924 1001 V
(603) 520 6272 C
(888) 847 9368 F*

On Mon, Nov 25, 2013 at 4:23 PM, Bernstein, Barbara <Barbara.Bernstein@puc.nh.gov> wrote:
Jim,

I am so grateful for your input and, yes, I would be delighted for your review! I hope to have a new draft to you tomorrow.

Barbara Bernstein
Sustainable Energy Division
NH Public Utilities Commission
21 South Fruit Street, Suite 10
Concord, NH 03301-2429

603-271-6011

Barbara.bernstein@puc.nh.gov<<mailto:Barbara.bernstein@puc.nh.gov>>